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## Press Release

### DI's Initiative Award goes to environmentally responsible industrial company

A plant that converts waste products from whisky production to environmentally energy and heat. This sounds unusual, but it is nonetheless what the winner of the DI Aalborg Initiative Award has just designed, sold and built in Scotland with great success.



*(Helius CoRDe biomass fired plant in Rothes, Morayshire – Scotland).*

Since a small group of engineers with background in Aalborg Værft in 1995 chose to found Aalborg Energie Teknik A/S (AET), the company has found a niche within supply of complete biomass fired boilers, power plants and CHP plants. Today the company supplies modern technology to customers who demand renewable energy. It is both large industrial companies that require huge amounts of energy in its own

production as well as private and public industrial companies that emit electricity and heat to ordinary households.

"Aalborg Energie Teknik A/S is a true winner company. Your success lies in your particular engineering ingenuity, and there seems to be good potential for your products and services. Not only because there are many companies globally that want environmentally friendly energy solutions", says DI's chairman, CEO Peter Rindebæk, who presented the company with the Initiative Award on Friday 28. June.

In Scotland HRH Prince Charles, Duke of Rothesay, has just opened a cogeneration plant that Aalborg Energie Teknik A/S has designed and built for the energy producer Helius CoRDe. The specific about this plant is that it incinerates some of the solids that remain as a waste product from the many nearby situated whisky distilleries. The steam from the cogeneration plant is used for evaporation of another residue of whisky production. This liquid product is thereby converted to a nutrient-rich syrup which is used for animal fodder for local farms.



*(Photo: HRH Prince Charles, Duke of Rothesay, Hans Erik Askou (CEO at AET and Torben Helge (Project Manager at AET) in front of the biomass fired boiler at the official opening of the Helius-CoRDe plant in Scotland)*

"AET designs plants making it possible to use local resources such as wood chips, straw and waste products from agriculture and process industry to make environmentally friendly energy. Thereby, what previously was waste and an environmental problem, now turns into a new resource", says Peter Rindebæk.

While other companies are influenced by the crisis, orders are rolling in to AET, which among others has UK as one of its key markets, and the company sees great potential in the rest of Europe. This trend can also be seen in the number of employees; there are approx. one hundred in Aalborg.

"The AET strategy is to deliver quality plants with high efficiency, high availability, low emissions, and above all - well-functioning plants which ensure the customer a stable energy production and the best financial pay back", says sales manager Frank Scholdann Lund from AET. Our success shows that it is possible for Danish companies to compete in an increasingly competitive foreign market by focusing on values such as

the right technical solution and delivery on time. Ten years ago we insourced the design of essential components and equipment to improve performance and competitiveness. This has led to satisfied customers who buy again and who can act as ambassadors for new prospective customers. The fact that large energy companies such as Cofely (GDF SUEZ) in France has bought several plants is a great example of our successful strategy.

"Your ability to create growth and Danish jobs, even though you are an almost hundred percent export-oriented company, was decisive for DI Aalborg choosing Aalborg Energie Teknik a/s to be this year's recipient of the initiative award", says DI Aalborg's CEO, Peter Rindebæk.

The DI Aalborg Initiative Award will be presented on Friday 28. June at 10.00 at Aalborg Energie Teknik A/S, Alfred Nobels Vej 21 F, 9220 Aalborg.

#### **CONTACTS:**

DI: For more information – please contact Bent Outzen, - phone: +45 3377 3929 (fast) ,beou@di.dk

AET: For more information – please contact Frank S. Lund, AET sales manager - phone: +45 96 32 86 00.

#### **To the editor:**

AET is an engineering company as well as an EPC Contractor based in Aalborg. Over many years, AET has built up massive knowledge and experience about a variety of biomass fuels and biomass fired plants, based on AET's own combustion system. Further information and references are available on our homepage [www.aet-biomass.com](http://www.aet-biomass.com).

Helius Energy plc has been established with a view to development, erection and operation of power stations and power plants fired with biomass. Besides the CoRDE project, Helius has locations and plans ready for start-up of other new biomass projects in the UK. For more information, contact Helius at [www.heliusenergy.com](http://www.heliusenergy.com)